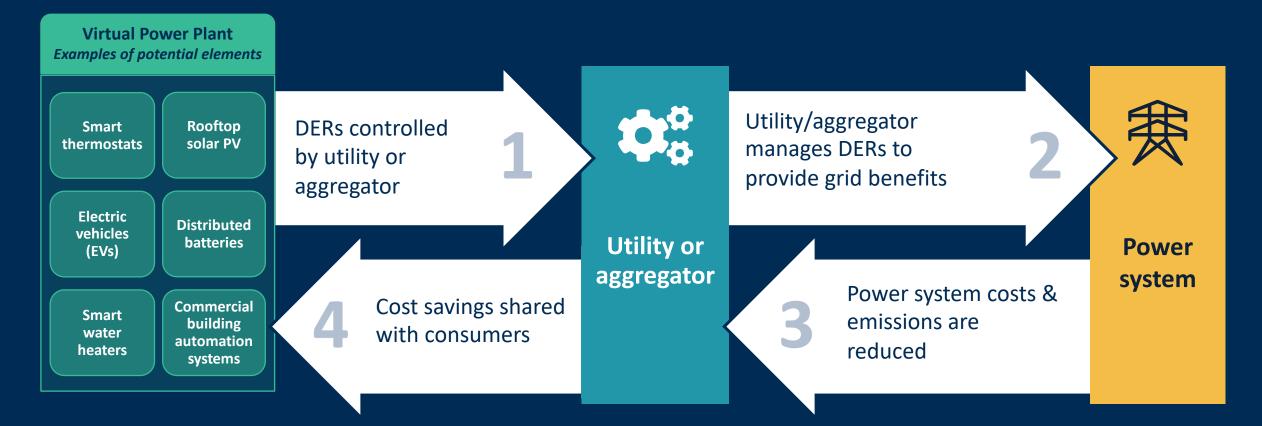
Virtual Power Plants

Regional Issues Forum June 2024



What Is a VPP?

A VPP is portfolio of distributed energy resources (DERs) that are actively controlled to provide benefits to the power system, consumers, and the environment.



VPPs are at a deployment inflection point

Drivers

- Declining DER costs
- Technological advancement
- Inflation Reduction Act
- FERC Order 2222
- Growing model availability
- The decarbonization imperative

Homes with Smart Thermostats		Homes with Electric Water Heating		
PRESENT	2030	PRESENT	2030	
10%	34%	49%	50%	
Residential Rooftop Solar		Behind-the-Meter (BTM) Batteries		
PRESENT	2030	PRESENT	2030	
27 GW	83 GW	2 GW	27 GW	
Light-Duty Electric Vehicles				
PRESENT	2030			
3 mil. 🔲	26 mil.			

Modeled Benefits and Costs

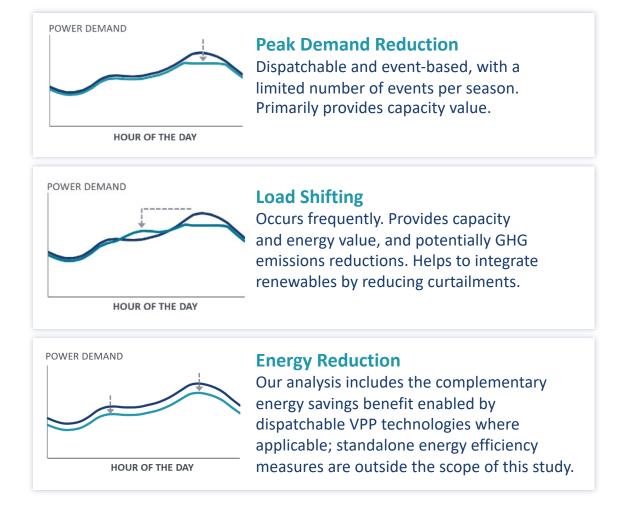
We analyze VPP benefits and costs from the perspective of the utility. This puts VPPs on a level playing field with other resource investment decisions.

Modeled Sources of VPP Operational Value

	Peak Demand Reduction	Load Shifting	Energy reduction
Smart thermostats	•		•
Batteries	•	•	
Electric vehicles	•	•	
Electric water heating	•	•	
Auto-DR	•		•

Modeled costs include program administration, marketing and recruitment, equipment, Distributed Energy Resource Management System (DERMS) licensing, and participation incentive payments. See technical appendix for details.

Defining Sources of VPP Operational Value

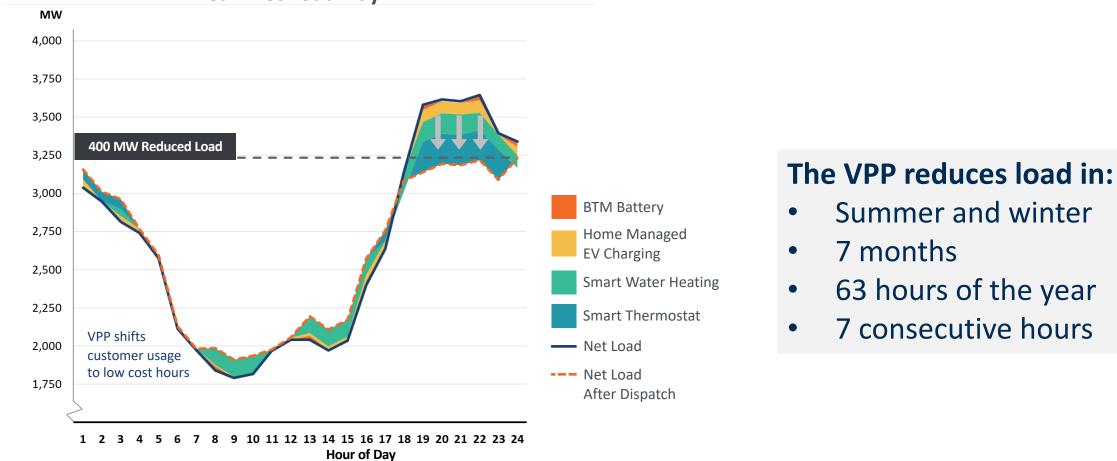


NOTE: While a potentially considerable additional source of value, we do not model the ability of VPPs to provide ancillary services.

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The modeled VPP can fully provide 400 MW of resource adequacy for a moderately-sized utility

We modeled four commercially available residential demand flexibility technologies for an illustrative utility composed of 1.7 million customers and 50% renewables



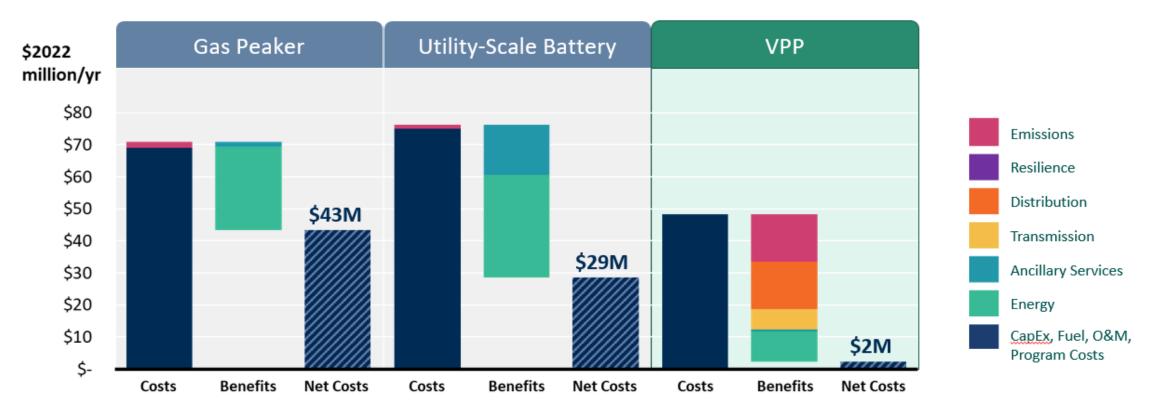
Peak Net Load Day

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Real Reliability | 4

Resource Adequacy... For Cheap

Annualized Net Cost of Providing 400 MW of Resource Adequacy

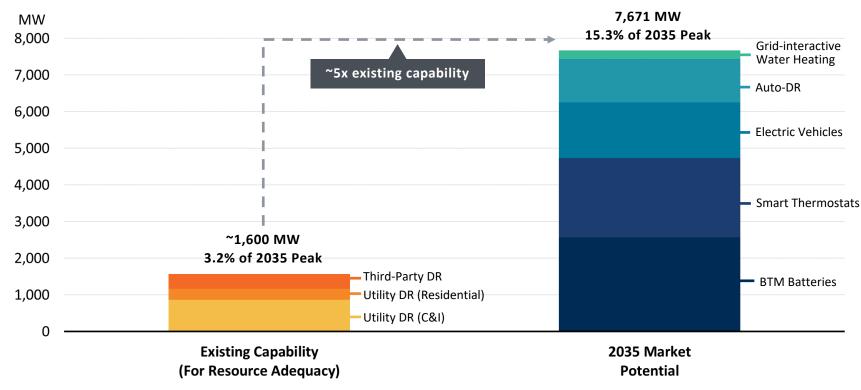


RMI estimated that 60 GW of VPPs could be deployed nationally by 2030. At that scale, VPPs would save \$15 to \$35 billion in resource costs relative to the alternatives over 10 years ... plus \$20 billion in societal benefits

Total California VPP Potential

California's 2035 VPP market potential is over 7,500 MW, representing more than 15% of system peak demand. That is roughly five times larger than the DR capacity currently used for resource adequacy.

2035 California Statewide VPP Market Potential



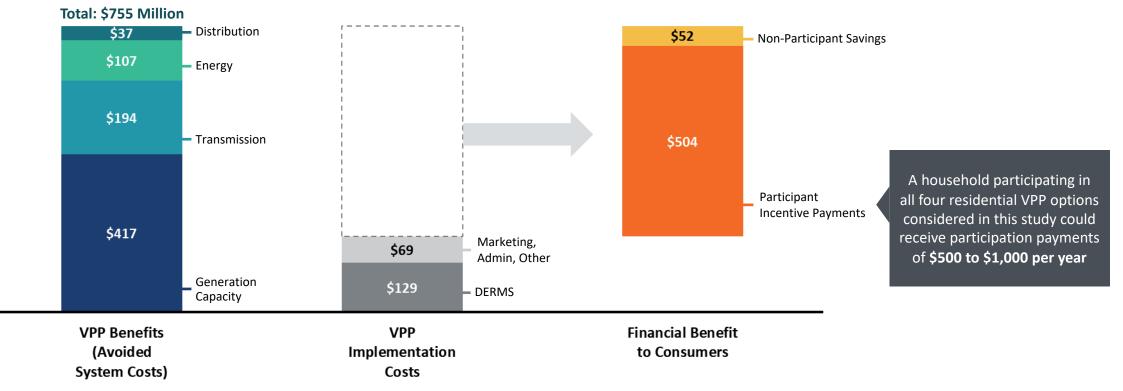
NOTE: VPP capacity is presented as a percentage of maximum system peak demand during the resource adequacy window of 6 to 11 p.m. (March–July) and 5 to 10 p.m. (other months).

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The Economics of VPP Market Potential

By 2035, California VPPs could avoid over \$750 million/year in traditional power system investment. Roughly \$550 million of those savings would be retained by consumers.

2035 Benefits and Costs of Statewide VPP Market Potential (\$ Millions)



NOTE: Values shown in 2023 dollars. Split between participant incentives and non-participant savings will vary depending on program design.

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